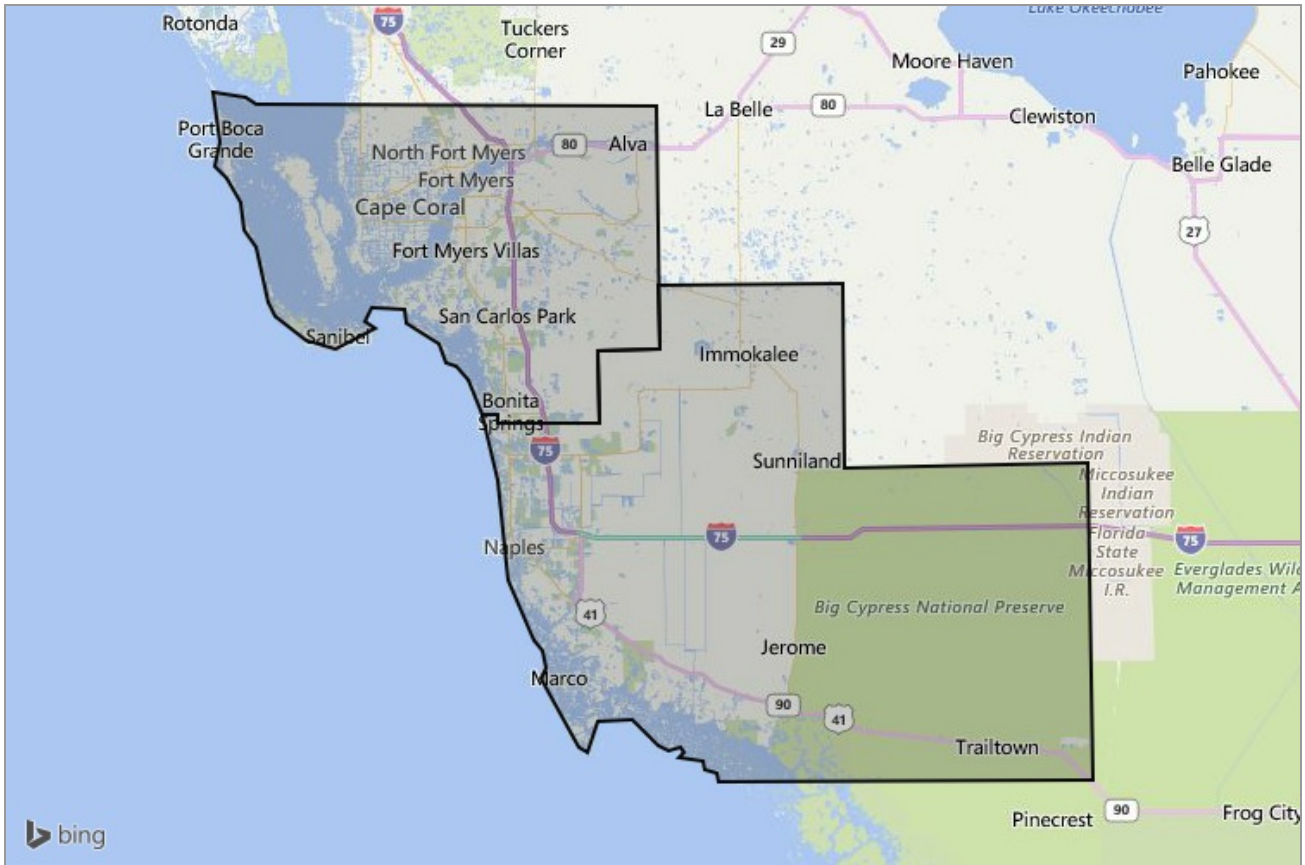




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
6/2015 – 6/2016

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 07/07/2016

Scheduled: Yes

Presented by

Bonita Springs-Estero Association of REALTORS®

Florida Real Estate License: 251501954

(239) 992-6771

<http://bearflorida.point2agent.com/>

25300 Bemwood Drive
Suite 1
Bonita Springs, FL 34135



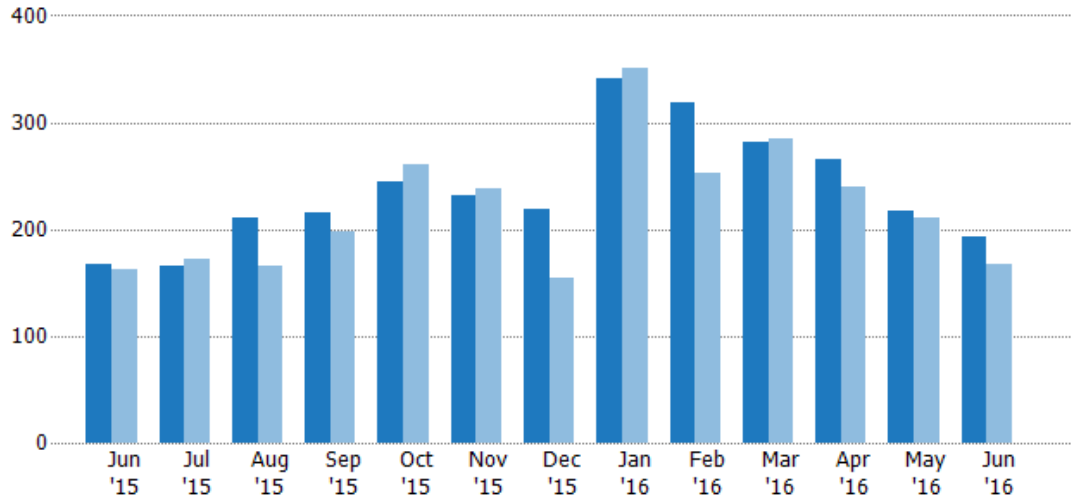
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Jun '16	193	14.9%
Jun '15	168	3.1%
Jun '14	163	31.9%



Current Year	168	166	210	215	244	232	218	341	319	281	265	217	193
Prior Year	163	172	166	198	260	238	154	351	252	285	239	210	168
Percent Change from Prior Year	3%	-3%	27%	9%	-6%	-3%	42%	-3%	27%	-1%	11%	3%	15%

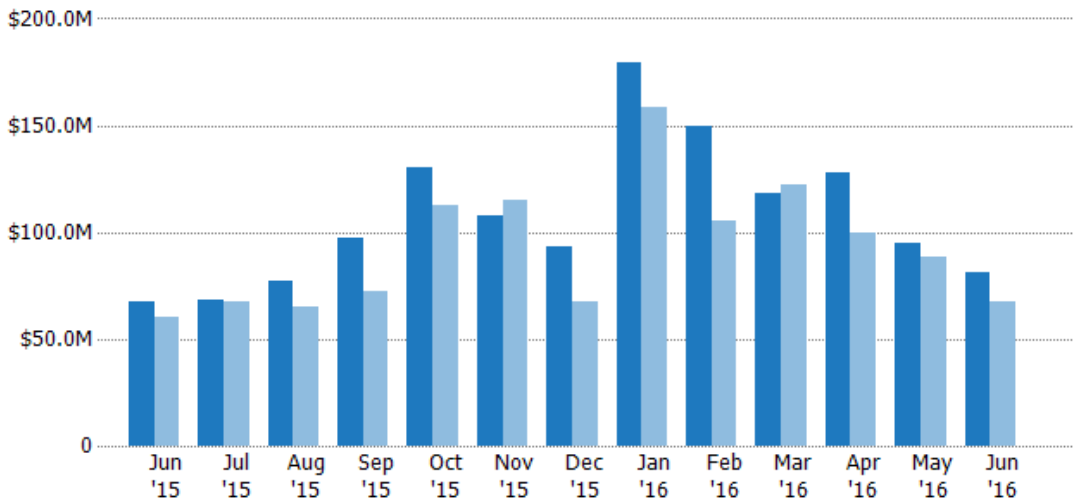
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Jun '16	\$81.5M	21.3%
Jun '15	\$67.2M	11.6%
Jun '14	\$60.2M	15.5%



Current Year	\$67.2M	\$68.1M	\$77M	\$97.2M	\$130M	\$108M	\$93.1M	\$180M	\$150M	\$118M	\$128M	\$94.9M	\$81.5M
Prior Year	\$60.2M	\$67.1M	\$65.1M	\$72M	\$113M	\$115M	\$67.8M	\$158M	\$105M	\$122M	\$100M	\$88.6M	\$67.2M
Percent Change from Prior Year	12%	1%	18%	35%	15%	-6%	37%	14%	43%	-3%	28%	7%	21%





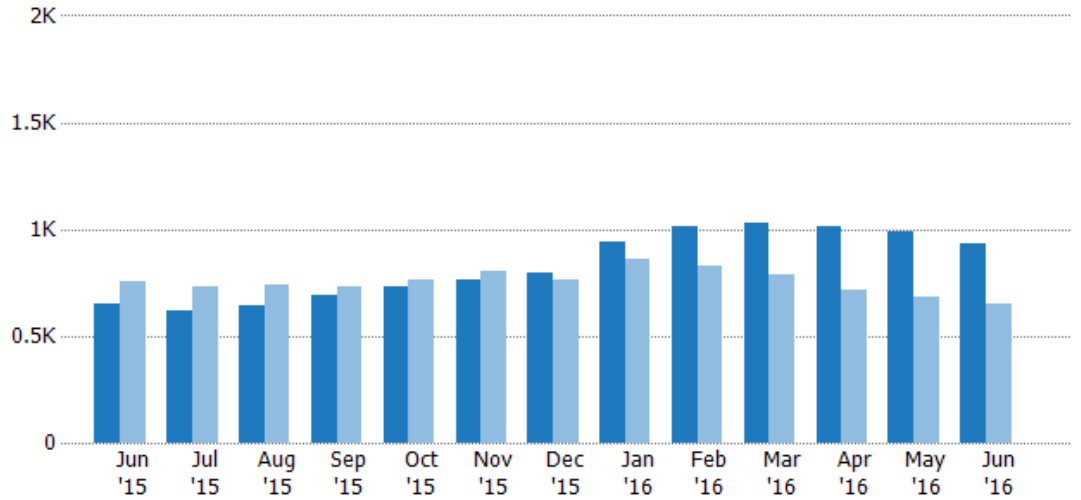
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Jun '16	935	44.1%
Jun '15	649	-13.9%
Jun '14	754	60.2%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	649	619	641	693	729	762	795	940	1.02K	1.03K	1.02K	992	935
Prior Year	754	735	743	735	766	800	763	861	828	791	713	685	649
Percent Change from Prior Year	-14%	-16%	-14%	-6%	-5%	-5%	4%	9%	23%	30%	43%	45%	44%

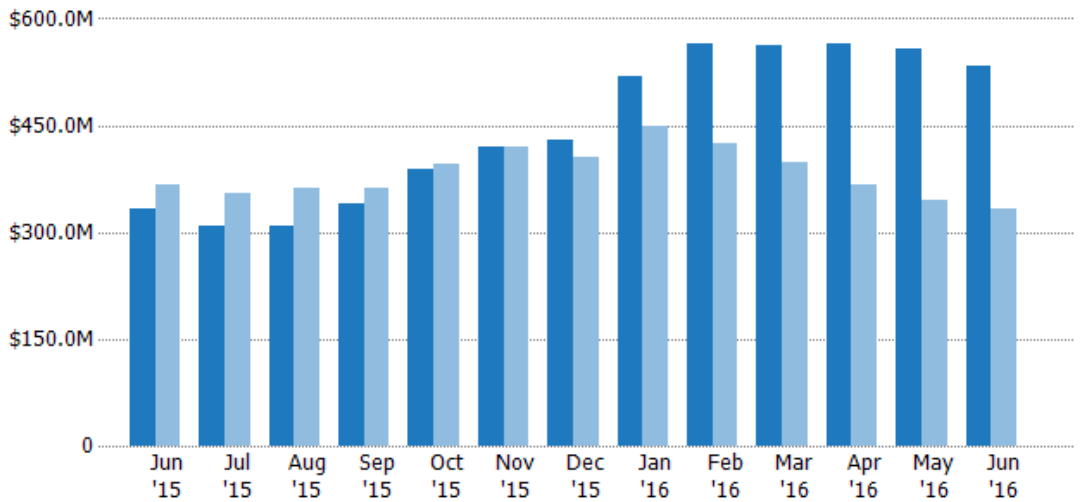
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Jun '16	\$534M	60.8%
Jun '15	\$332M	-9.2%
Jun '14	\$366M	49.7%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$332M	\$309M	\$310M	\$340M	\$390M	\$419M	\$430M	\$520M	\$565M	\$562M	\$564M	\$558M	\$534M
Prior Year	\$366M	\$356M	\$362M	\$362M	\$397M	\$421M	\$405M	\$449M	\$425M	\$398M	\$366M	\$346M	\$332M
Percent Change from Prior Year	-9%	-13%	-15%	-6%	-2%	0	6%	16%	33%	41%	54%	61%	61%





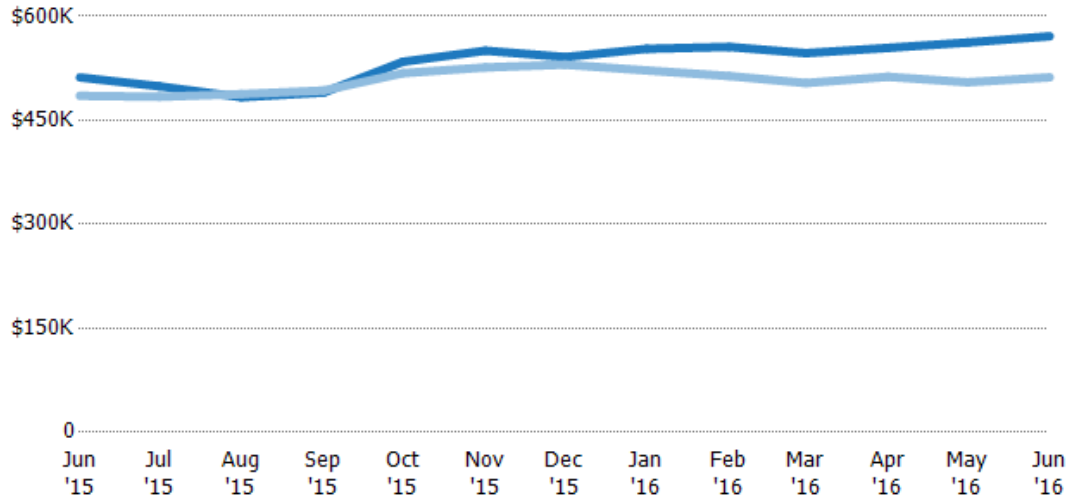
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price	% Chg.
Jun '16	\$571K	11.6%
Jun '15	\$512K	5.5%
Jun '14	\$485K	-6.6%



Current Year	\$512K	\$499K	\$483K	\$490K	\$534K	\$550K	\$541K	\$553K	\$556K	\$547K	\$554K	\$562K	\$571K
Prior Year	\$485K	\$484K	\$488K	\$493K	\$518K	\$526K	\$530K	\$522K	\$514K	\$504K	\$513K	\$505K	\$512K
Percent Change from Prior Year	5%	3%	-1%	-1%	3%	5%	2%	6%	8%	9%	8%	11%	12%

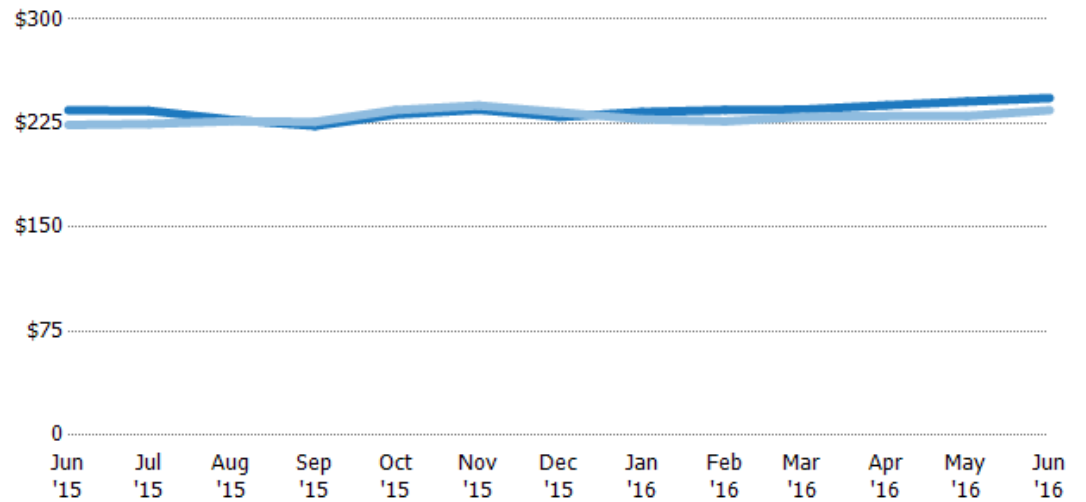
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price/sq ft	% Chg.
Jun '16	\$243	3.8%
Jun '15	\$234	4.7%
Jun '14	\$224	-10.1%



Current Year	\$234	\$234	\$227	\$223	\$231	\$235	\$230	\$233	\$235	\$235	\$238	\$241	\$243
Prior Year	\$224	\$225	\$227	\$226	\$234	\$238	\$233	\$228	\$226	\$230	\$230	\$230	\$234
Percent Change from Prior Year	5%	4%	0	-1%	-1%	-1%	-1%	2%	4%	2%	3%	5%	4%



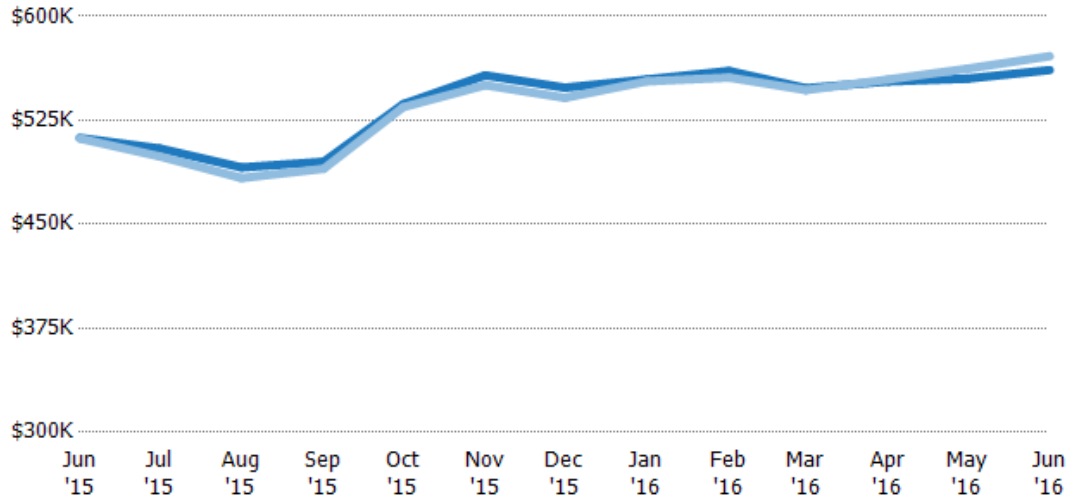


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



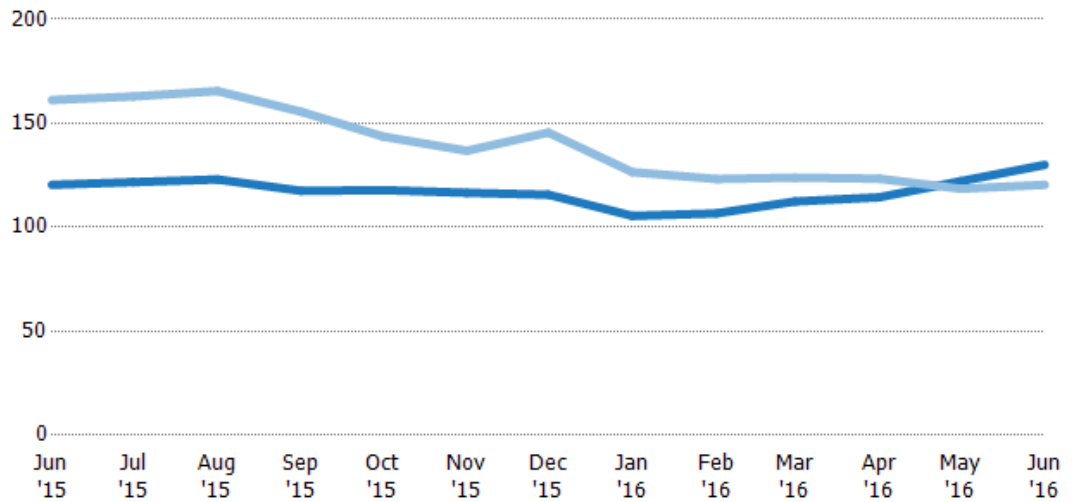
	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Avg Est Value	\$512K	\$505K	\$491K	\$495K	\$537K	\$557K	\$549K	\$554K	\$561K	\$548K	\$553K	\$555K	\$561K
Avg Listing Price	\$512K	\$499K	\$483K	\$490K	\$534K	\$550K	\$541K	\$553K	\$556K	\$547K	\$554K	\$562K	\$571K
Avg Listing Price as a % of Avg Est Value	100%	99%	98%	99%	100%	99%	99%	100%	99%	100%	100%	101%	102%

Average Days in RPR

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

County: Collier County, Florida, Lee County, Florida



Month/Year	Days	% Chg.
Jun '16	130	8%
Jun '15	120	-25.3%
Jun '14	161	5.2%

	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	120	122	123	117	118	117	116	105	107	112	114	122	130
Prior Year	161	163	165	156	144	137	146	127	123	124	123	119	120
Percent Change from Prior Year	-25%	-25%	-26%	-24%	-18%	-15%	-21%	-17%	-13%	-9%	-7%	3%	8%

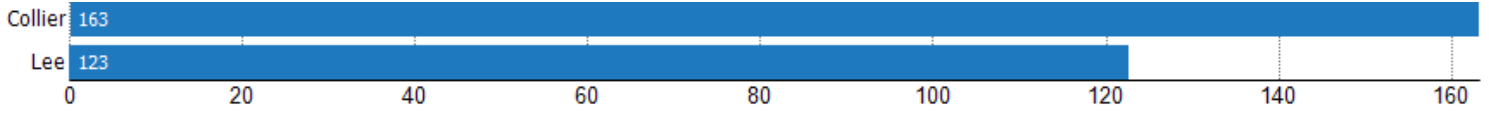




Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: Collier County, Florida, Lee County, Florida



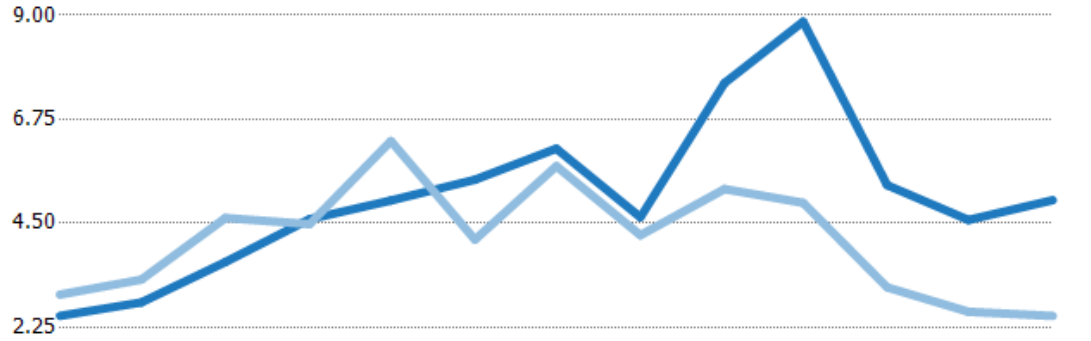
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Months	% Chg.
Jun '16	5	100.3%
Jun '15	2.5	-15.6%
Jun '14	2.96	120.8%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	2.5	2.79	3.66	4.59	4.99	5.44	6.12	4.63	7.53	8.86	5.32	4.57	5
Prior Year	2.96	3.28	4.61	4.48	6.28	4.15	5.74	4.24	5.24	4.94	3.11	2.58	2.5
Percent Change from Prior Year	-16%	-15%	-21%	2%	-20%	31%	7%	9%	44%	79%	71%	77%	100%





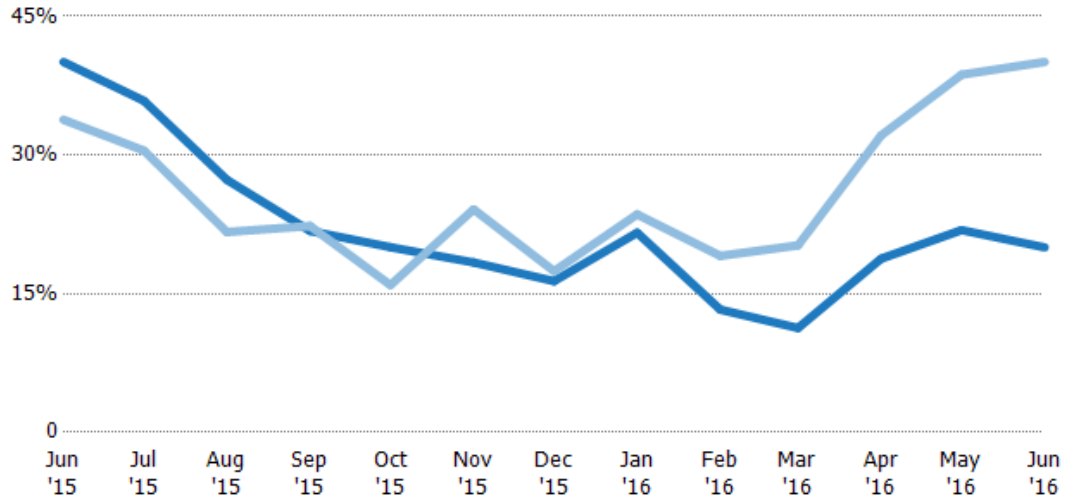
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Rate	Chg.
Jun '16	20%	20.1%
Jun '15	40%	-6.3%
Jun '14	34%	-54.7%

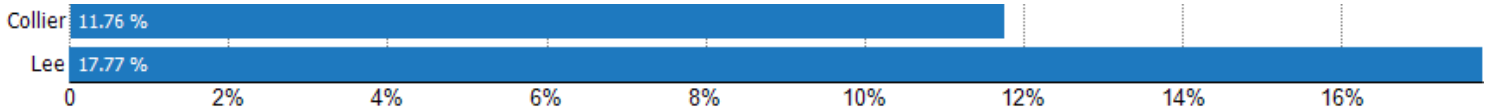


	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	40%	36%	27%	22%	20%	18%	16%	22%	13%	11%	19%	22%	20%
Prior Year	34%	30%	22%	22%	16%	24%	17%	24%	19%	20%	32%	39%	40%
Change from Prior Year	-6%	-5%	-6%	1%	-4%	6%	1%	2%	6%	9%	13%	17%	20%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida





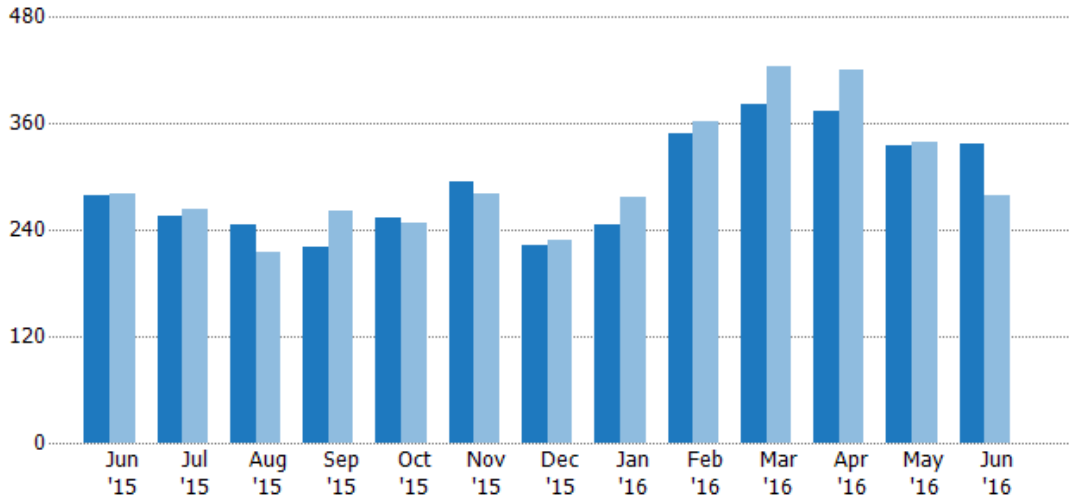
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Jun '16	337	21.2%
Jun '15	278	-1.1%
Jun '14	281	-19.6%



Current Year	278	256	245	220	254	295	223	245	349	382	373	336	337
Prior Year	281	264	215	262	248	280	229	277	363	425	420	340	278
Percent Change from Prior Year	-1%	-3%	14%	-16%	2%	5%	-3%	-12%	-4%	-10%	-11%	-1%	21%

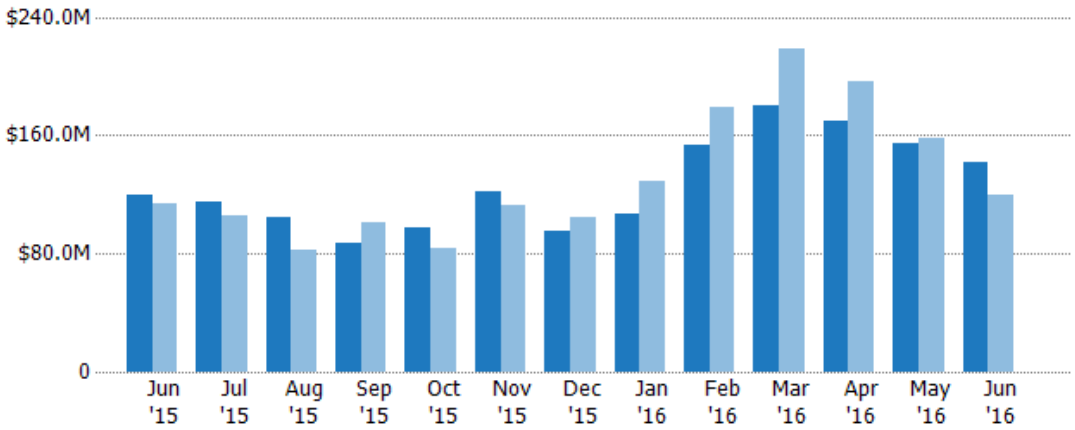
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Jun '16	\$142M	18%
Jun '15	\$120M	5.5%
Jun '14	\$114M	-30.7%



Current Year	\$120M	\$115M	\$105M	\$86.6M	\$98.1M	\$122M	\$95.5M	\$106M	\$153M	\$180M	\$170M	\$155M	\$142M
Prior Year	\$114M	\$106M	\$82M	\$100M	\$83.4M	\$113M	\$105M	\$129M	\$178M	\$218M	\$197M	\$158M	\$120M
Percent Change from Prior Year	5%	8%	28%	-14%	18%	8%	-9%	-17%	-14%	-17%	-14%	-2%	18%





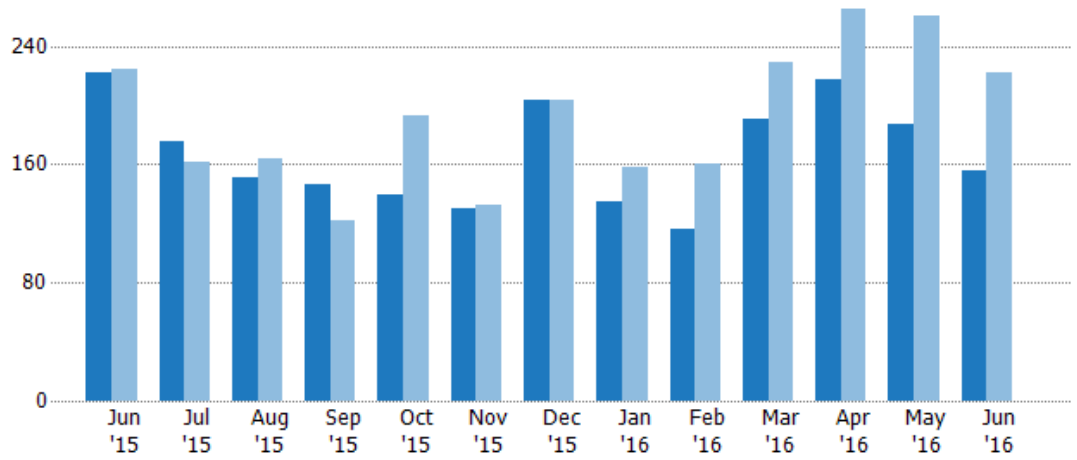
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Jun '16	156	-29.7%
Jun '15	222	-9%
Jun '14	224	-12.9%



Current Year	222	175	151	146	140	130	203	135	116	191	217	187	156
Prior Year	224	161	164	122	193	133	203	158	160	229	265	260	222
Percent Change from Prior Year	-1%	9%	-8%	20%	-27%	-2%	0	-15%	-28%	-17%	-18%	-28%	-30%

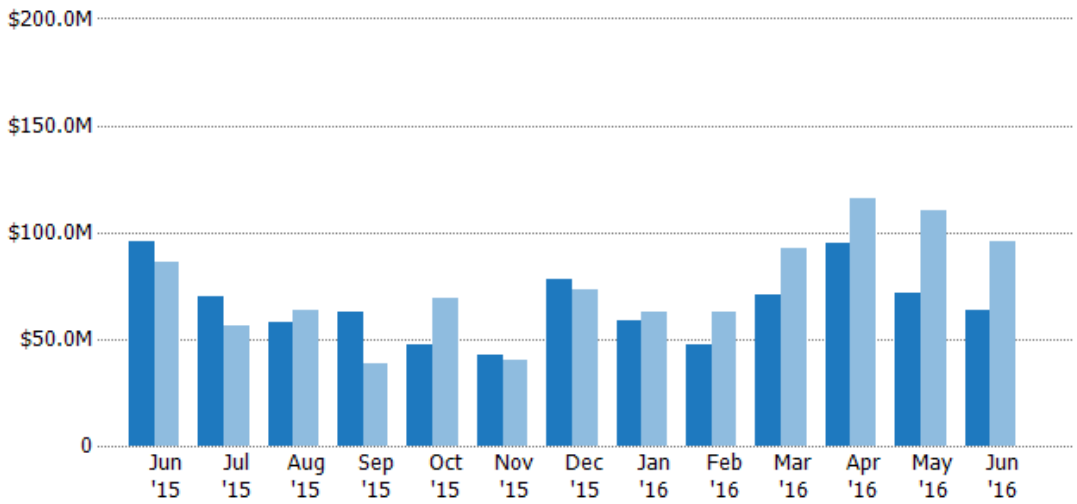
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Jun '16	\$63.3M	-33.6%
Jun '15	\$95.4M	11.5%
Jun '14	\$85.6M	-17.9%



Current Year	\$95.4M	\$70.1M	\$57.8M	\$62.7M	\$47.1M	\$42.2M	\$77.9M	\$58.7M	\$47.2M	\$70.8M	\$95M	\$71.2M	\$63.3M
Prior Year	\$85.6M	\$56.1M	\$63.6M	\$38.4M	\$68.8M	\$39.8M	\$73.4M	\$62.6M	\$62.7M	\$92.4M	\$116M	\$110M	\$95.4M
Percent Change from Prior Year	11%	25%	-9%	63%	-32%	6%	6%	-6%	-25%	-23%	-18%	-35%	-34%



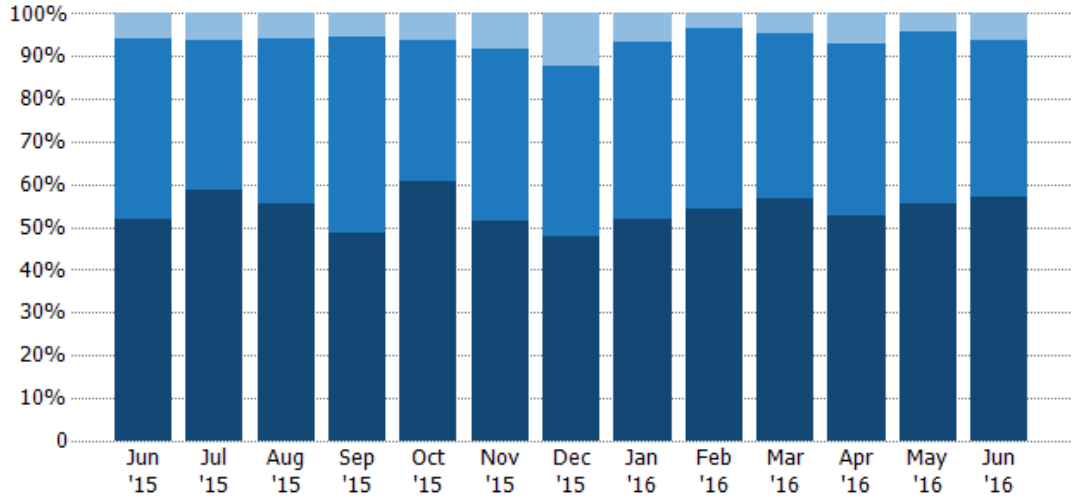


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

County: Collier County, Florida, Lee County, Florida

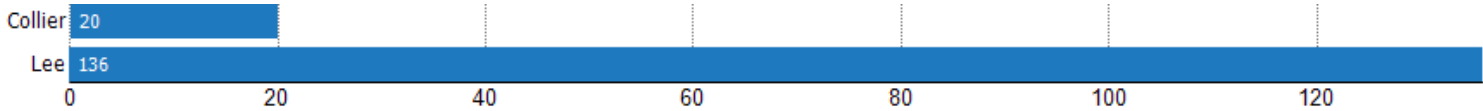


Property Type	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Multifamily/Multiplex	6%	6%	6%	5%	6%	8%	12%	7%	3%	5%	7%	4%	6%
Condo/Townhouse	42%	35%	38%	46%	33%	40%	40%	41%	42%	39%	41%	40%	37%
Single Family Residence	52%	59%	56%	49%	61%	52%	48%	52%	54%	57%	53%	56%	57%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida



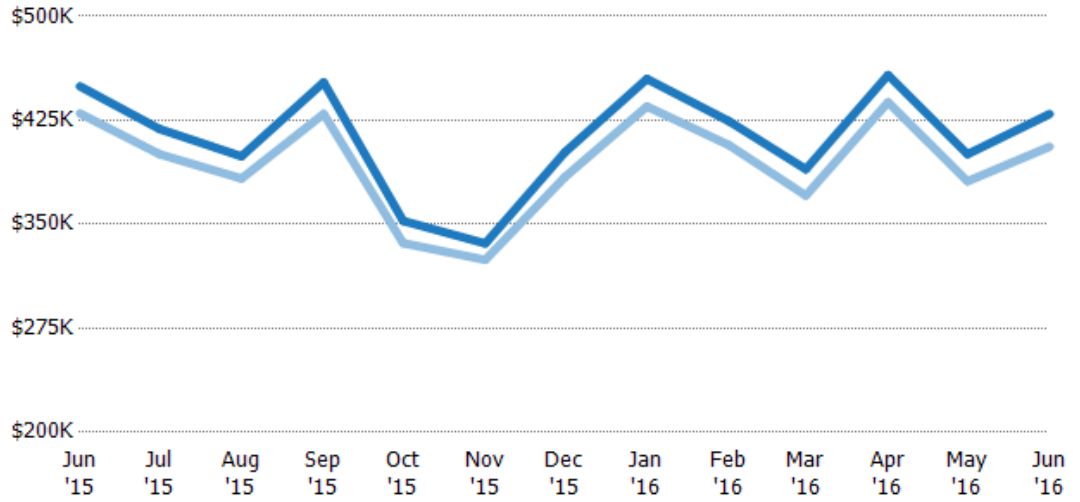


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



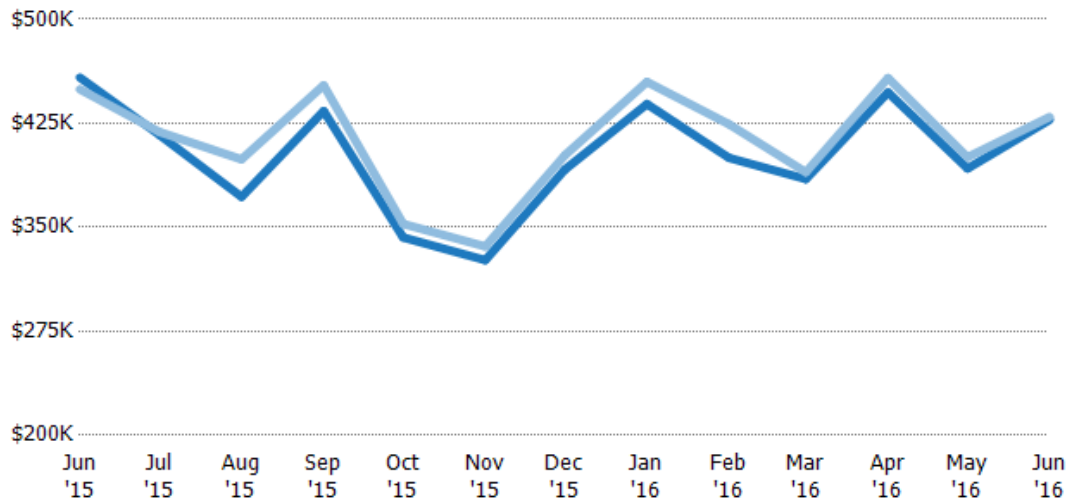
■ Avg List Price	\$449K	\$419K	\$399K	\$452K	\$352K	\$336K	\$402K	\$455K	\$424K	\$390K	\$458K	\$401K	\$430K
■ Avg Sales Price	\$430K	\$401K	\$383K	\$430K	\$336K	\$324K	\$384K	\$435K	\$407K	\$371K	\$438K	\$381K	\$406K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	95%	95%	96%	96%	96%	96%	95%	96%	95%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



■ Avg Est Value	\$458K	\$417K	\$372K	\$434K	\$343K	\$326K	\$392K	\$439K	\$400K	\$385K	\$447K	\$392K	\$428K
■ Avg Sales Price	\$449K	\$419K	\$399K	\$452K	\$352K	\$336K	\$402K	\$455K	\$424K	\$390K	\$458K	\$401K	\$430K
Avg Sales Price as a % of Avg Est Value	98%	101%	107%	104%	103%	103%	103%	104%	106%	101%	102%	102%	100%





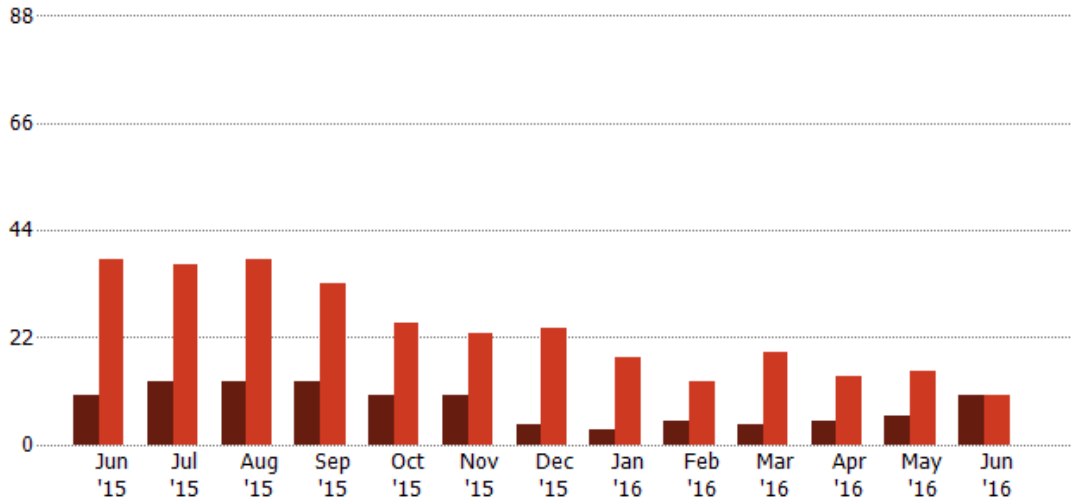
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Jun '16	10	%
Jun '15	10	-73.7%
Jun '14	38	115.8%

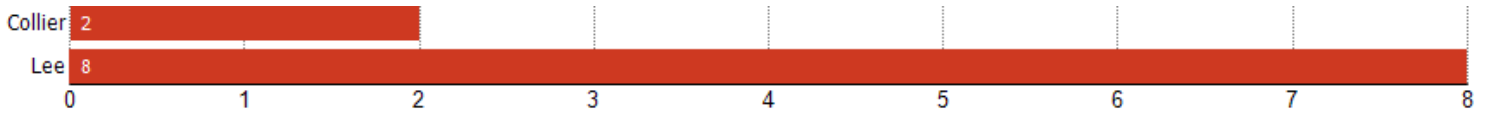


Current Year	10	13	13	13	10	10	4	3	5	4	5	6	10
Prior Year	38	37	38	33	25	23	24	18	13	19	14	15	10
Percent Change from Prior Year	-74%	-65%	-66%	-61%	-60%	-57%	-83%	-83%	-62%	-79%	-64%	-60%	0

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 07/07/2016

Scheduled: Yes

Report Date Range: From 6/2015 To: 6/2016

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Collier County, Florida Lee County, Florida

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Average Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 6/2016 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

