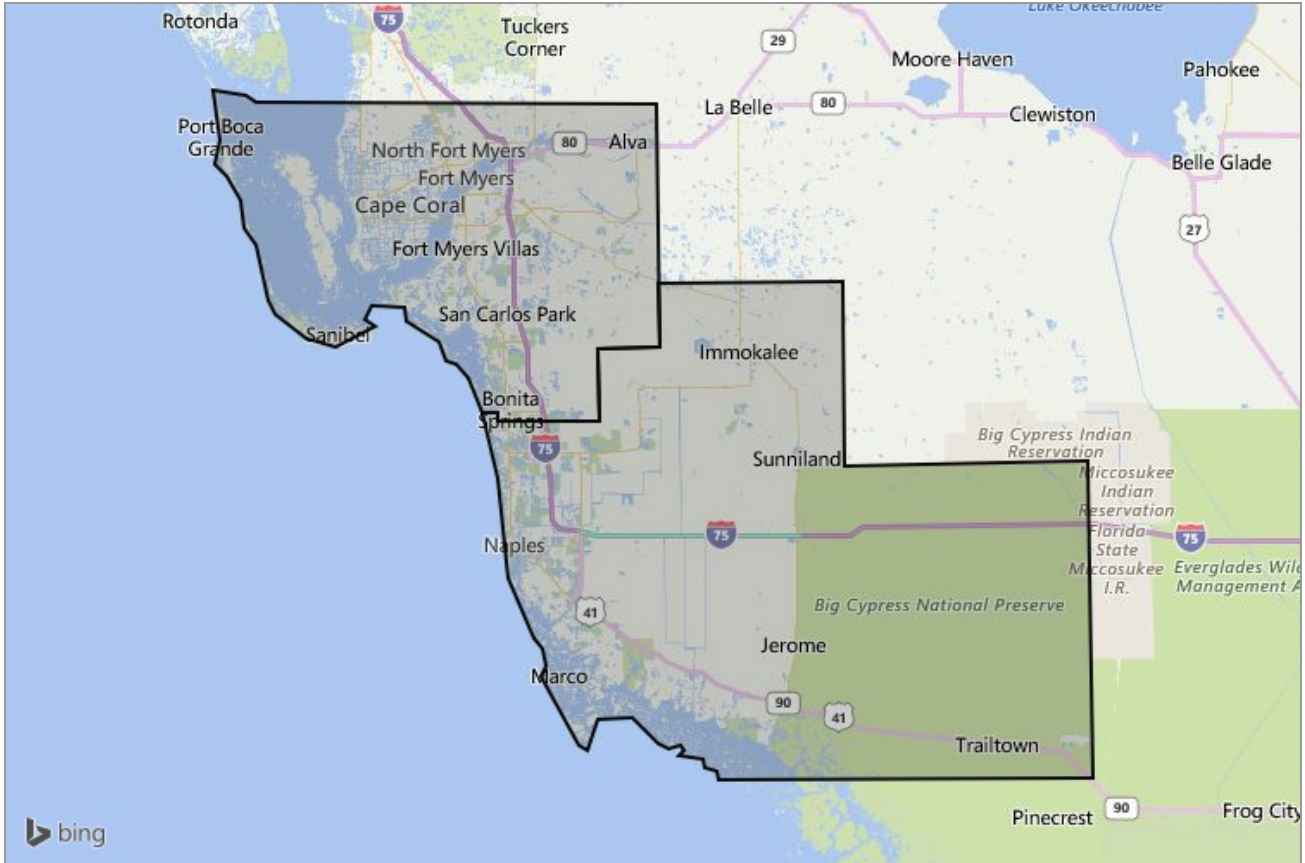




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
8/2015 – 8/2016

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 09/09/2016

Scheduled: Yes

Presented by

Bonita Springs-Estero Association of REALTORS®

(239) 992-6771

<http://bearflorida.point2agent.com/>

25300 Bemwood Drive
Suite 1
Bonita Springs, FL 34135



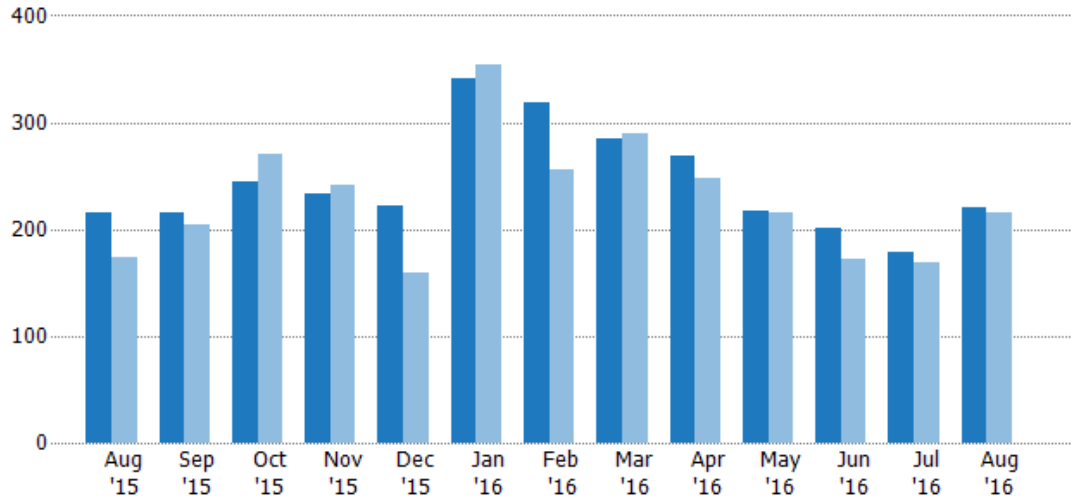
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Aug '16	220	1.9%
Aug '15	216	24.9%
Aug '14	173	32.4%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	216	215	244	234	222	341	319	284	268	217	201	178	220
Prior Year	173	204	270	242	159	354	255	290	247	216	172	169	216
Percent Change from Prior Year	25%	5%	-10%	-3%	40%	-4%	25%	-2%	9%	0	17%	5%	2%

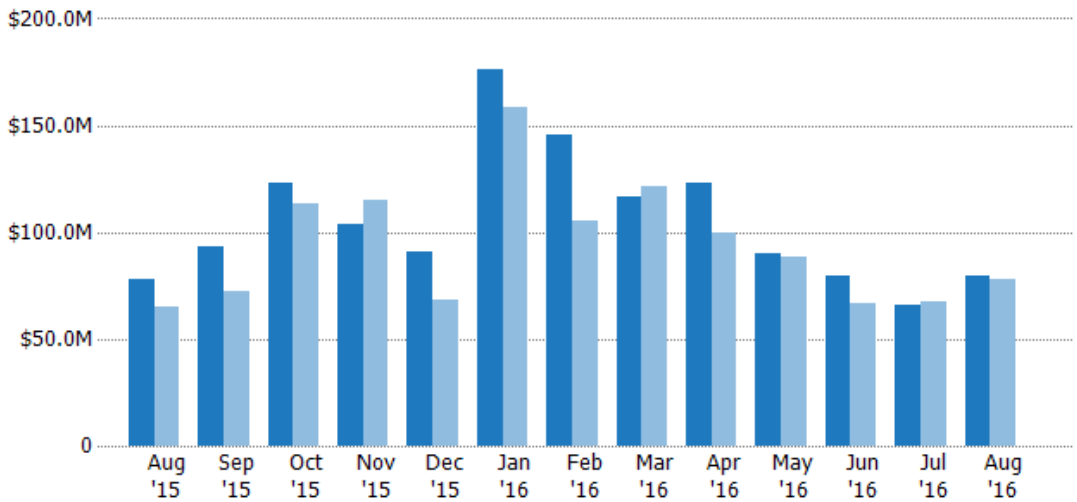
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Aug '16	\$79.3M	1.9%
Aug '15	\$77.9M	19.7%
Aug '14	\$65M	4.8%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$77.9M	\$93M	\$123M	\$103M	\$91.2M	\$176M	\$145M	\$117M	\$123M	\$90.3M	\$79.2M	\$66.2M	\$79.3M
Prior Year	\$65M	\$71.9M	\$113M	\$115M	\$67.9M	\$158M	\$105M	\$121M	\$100M	\$88.7M	\$66.9M	\$67.7M	\$77.9M
Percent Change from Prior Year	20%	29%	9%	-10%	34%	11%	39%	-4%	23%	2%	18%	-2%	2%





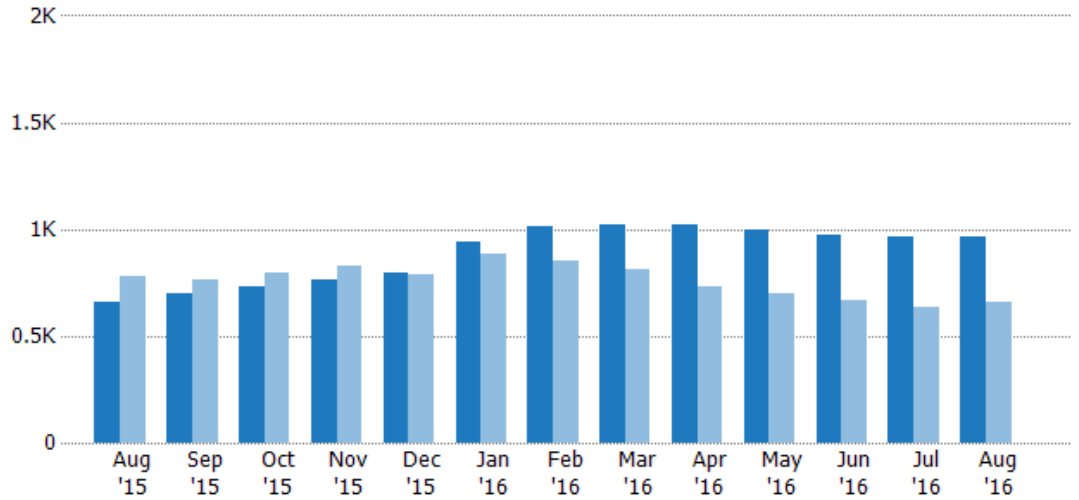
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Aug '16	961	46.7%
Aug '15	655	-16%
Aug '14	780	50.9%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	655	703	734	767	795	941	1.01K	1.03K	1.02K	997	976	961	961
Prior Year	780	764	796	825	791	886	853	812	731	699	667	631	655
Percent Change from Prior Year	-16%	-8%	-8%	-7%	1%	6%	19%	26%	40%	43%	46%	52%	47%

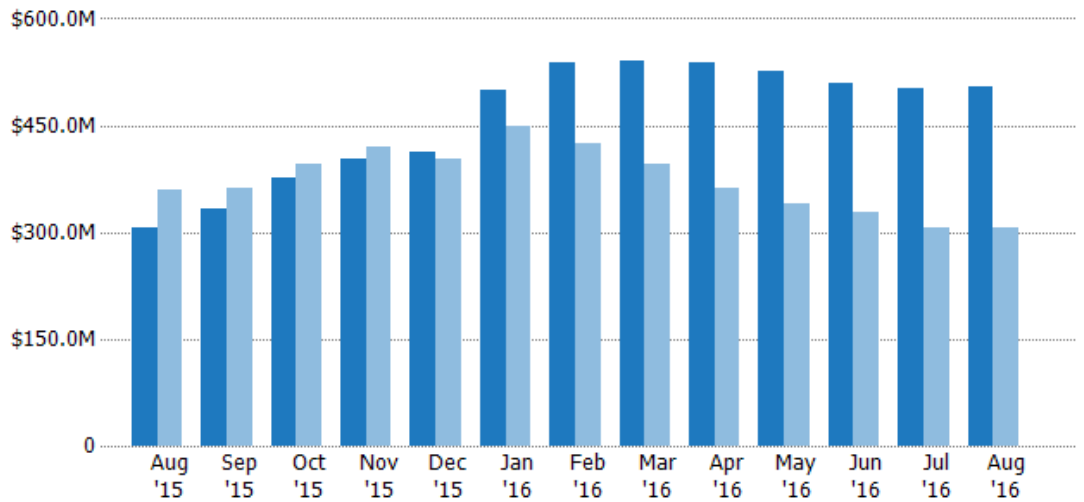
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Aug '16	\$505M	64.5%
Aug '15	\$307M	-14.5%
Aug '14	\$359M	40%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$307M	\$332M	\$376M	\$404M	\$412M	\$499M	\$538M	\$540M	\$538M	\$525M	\$510M	\$503M	\$505M
Prior Year	\$359M	\$361M	\$396M	\$419M	\$403M	\$449M	\$425M	\$396M	\$362M	\$341M	\$329M	\$306M	\$307M
Percent Change from Prior Year	-15%	-8%	-5%	-4%	2%	11%	27%	37%	48%	54%	55%	64%	64%





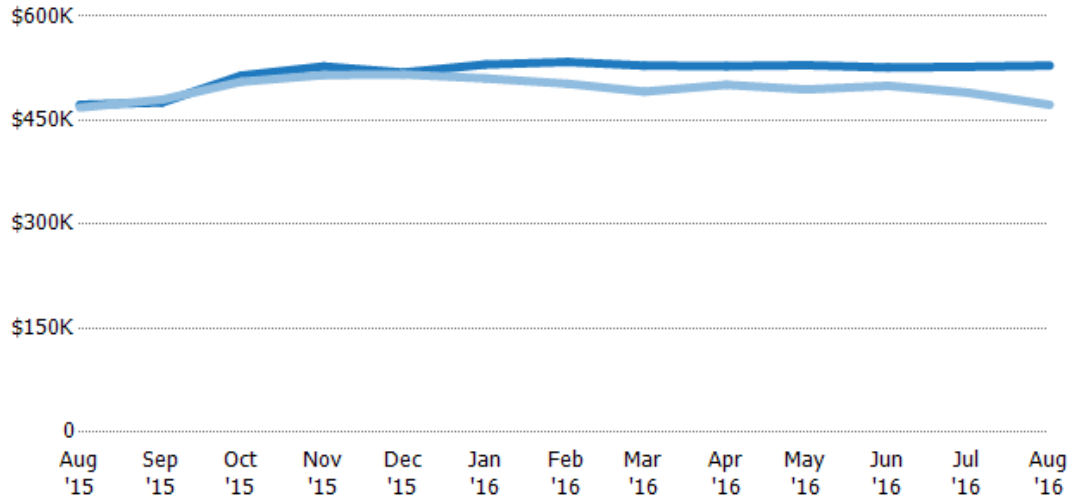
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price	% Chg.
Aug '16	\$529K	12%
Aug '15	\$472K	.9%
Aug '14	\$468K	-5.9%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$472K	\$476K	\$515K	\$528K	\$519K	\$530K	\$534K	\$529K	\$528K	\$529K	\$526K	\$527K	\$529K
Prior Year	\$468K	\$480K	\$506K	\$515K	\$516K	\$510K	\$503K	\$491K	\$501K	\$494K	\$500K	\$490K	\$472K
Percent Change from Prior Year	1%	-1%	2%	2%	1%	4%	6%	8%	5%	7%	5%	8%	12%

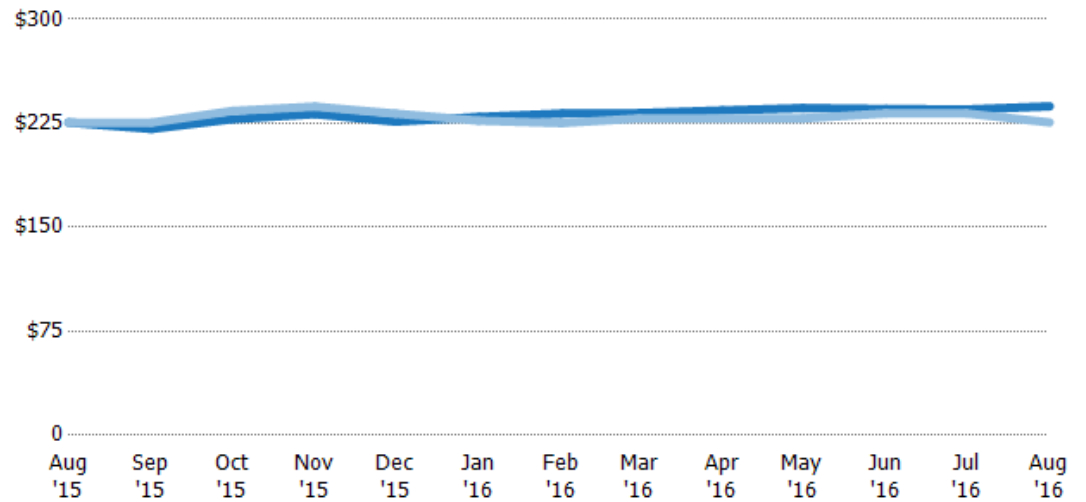
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price/sq ft	% Chg.
Aug '16	\$237	5.2%
Aug '15	\$226	.1%
Aug '14	\$225	-11.1%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$226	\$221	\$228	\$232	\$226	\$230	\$232	\$232	\$234	\$236	\$235	\$235	\$237
Prior Year	\$225	\$225	\$234	\$237	\$232	\$227	\$225	\$229	\$228	\$228	\$232	\$232	\$226
Percent Change from Prior Year	0	-2%	-3%	-2%	-2%	1%	3%	2%	3%	3%	1%	1%	5%



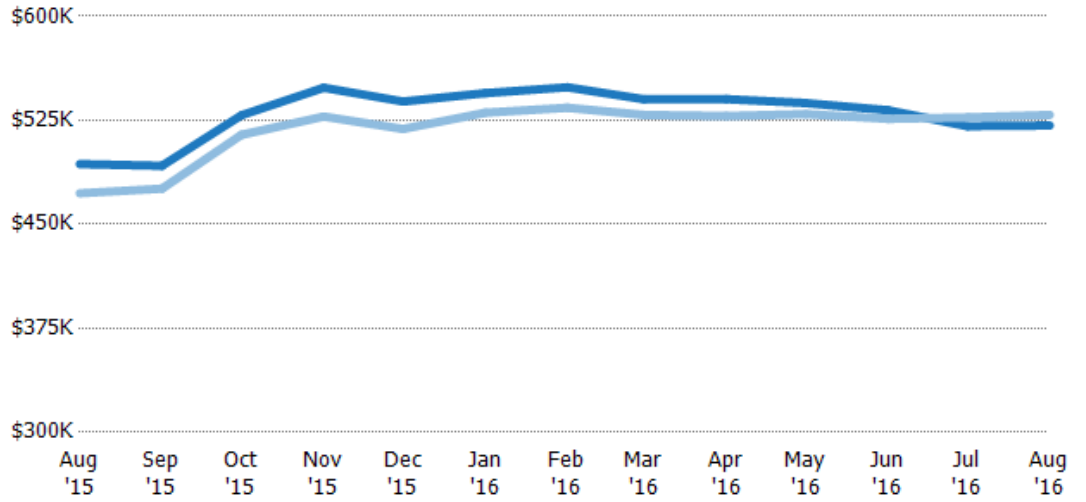


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



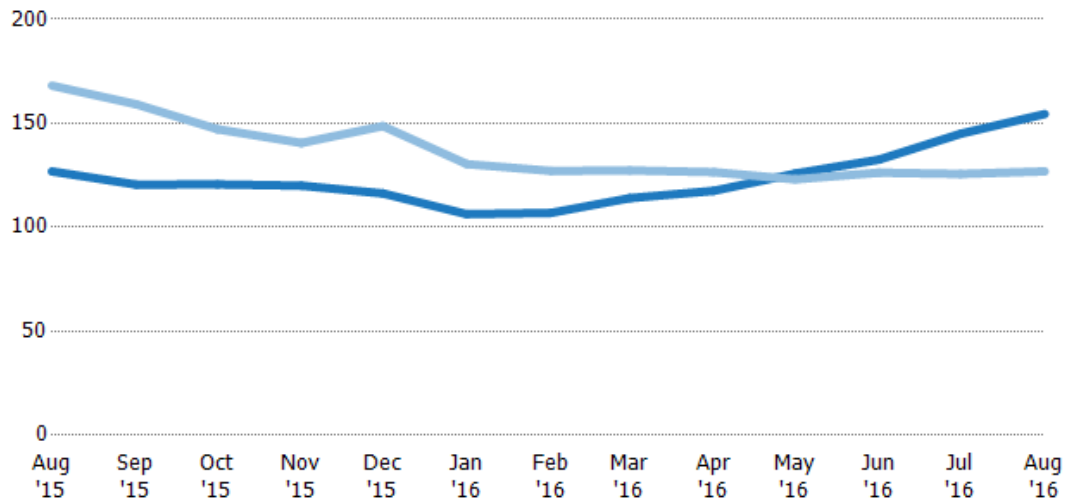
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg Est Value	\$493K	\$492K	\$529K	\$548K	\$539K	\$545K	\$549K	\$540K	\$540K	\$537K	\$532K	\$521K	\$521K
Avg Listing Price	\$472K	\$476K	\$515K	\$528K	\$519K	\$530K	\$534K	\$529K	\$528K	\$529K	\$526K	\$527K	\$529K
Avg Listing Price as a % of Avg Est Value	96%	97%	97%	96%	96%	97%	97%	98%	98%	99%	99%	101%	101%

Average Days in RPR

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

County: Collier County, Florida, Lee County, Florida



Month/Year	Days	% Chg.
Aug '16	154	21.7%
Aug '15	127	-24.5%
Aug '14	168	9.1%

	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	127	121	121	120	116	106	107	114	118	126	133	145	154
Prior Year	168	159	147	141	149	130	127	127	127	123	126	126	127
Percent Change from Prior Year	-25%	-24%	-18%	-15%	-22%	-18%	-16%	-10%	-7%	2%	5%	15%	22%

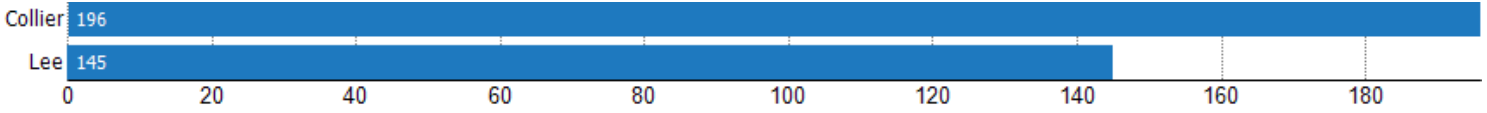




Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: Collier County, Florida, Lee County, Florida



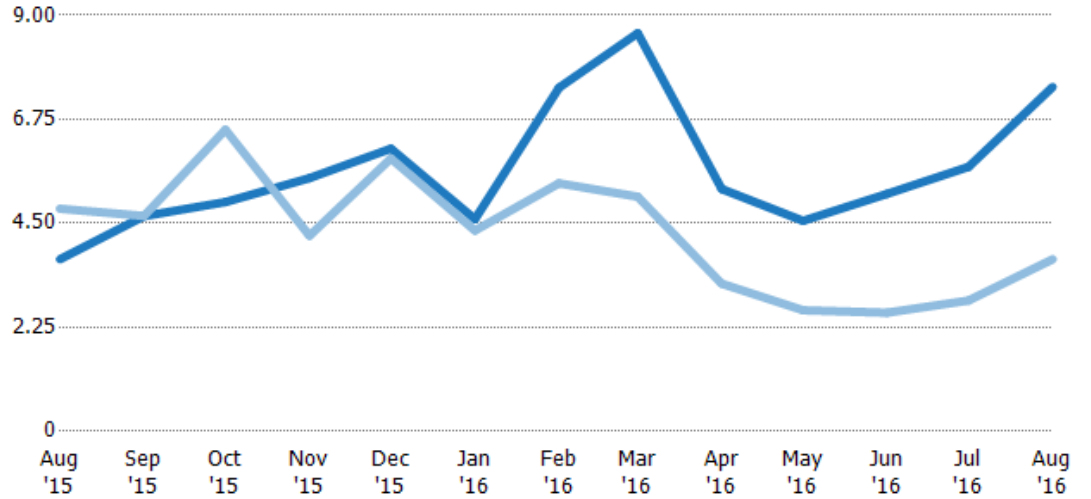
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Months	% Chg.
Aug '16	7.45	100.2%
Aug '15	3.72	-22.7%
Aug '14	4.81	47.3%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	3.72	4.66	4.96	5.48	6.12	4.59	7.43	8.61	5.24	4.55	5.14	5.72	7.45
Prior Year	4.81	4.66	6.52	4.23	5.9	4.34	5.36	5.08	3.19	2.62	2.57	2.83	3.72
Percent Change from Prior Year	-23%	0	-24%	29%	4%	6%	39%	70%	64%	74%	100%	102%	100%



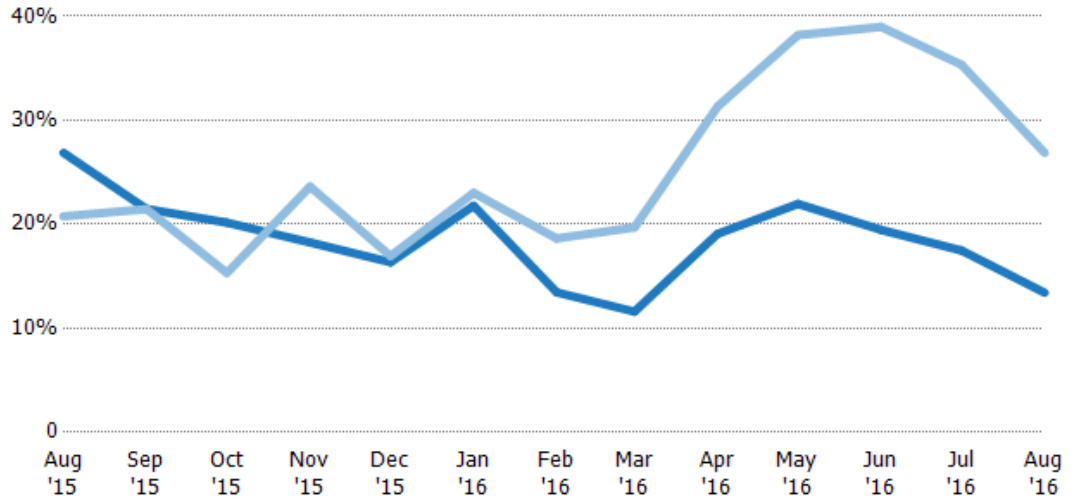
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Rate	Chg.
Aug '16	13%	13.5%
Aug '15	27%	-6.1%
Aug '14	21%	-32.1%

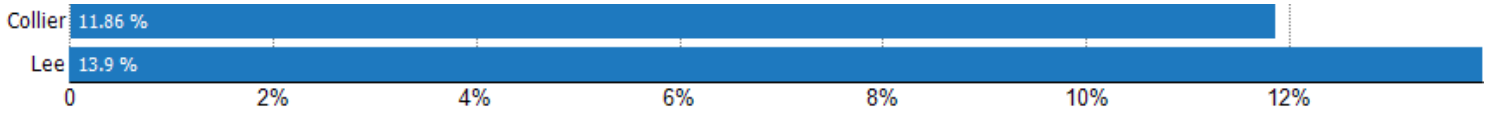


	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	27%	21%	20%	18%	16%	22%	13%	12%	19%	22%	19%	17%	13%
Prior Year	21%	21%	15%	24%	17%	23%	19%	20%	31%	38%	39%	35%	27%
Change from Prior Year	-6%	0	-5%	5%	1%	1%	5%	8%	12%	16%	20%	18%	13%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida





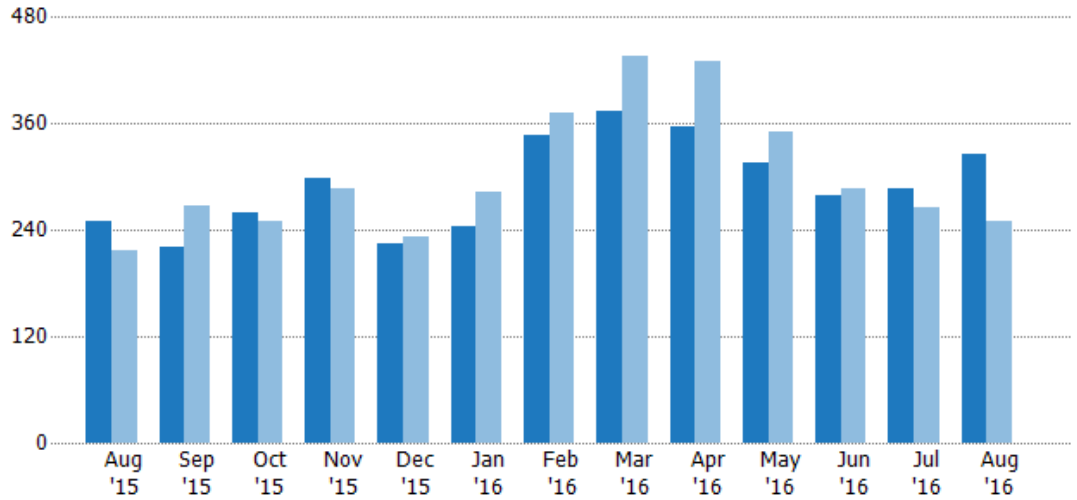
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Aug '16	326	30.4%
Aug '15	250	15.2%
Aug '14	217	-4.1%



Current Year	250	221	259	299	225	244	347	374	357	316	278	287	326
Prior Year	217	267	250	286	233	283	372	436	430	350	287	265	250
Percent Change from Prior Year	15%	-17%	4%	5%	-3%	-14%	-7%	-14%	-17%	-10%	-3%	8%	30%

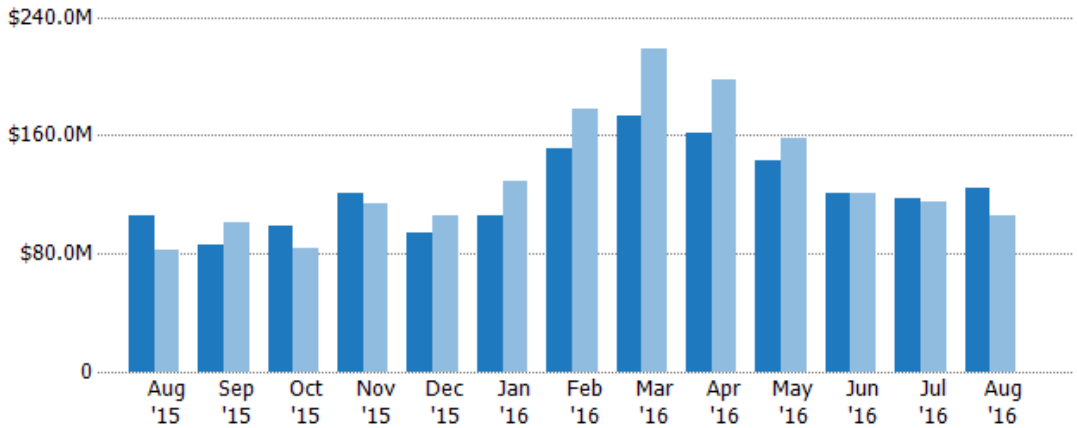
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Aug '16	\$124M	18.1%
Aug '15	\$105M	28.2%
Aug '14	\$82M	-17%



Current Year	\$105M	\$86.1M	\$98.7M	\$121M	\$94.5M	\$106M	\$152M	\$173M	\$161M	\$143M	\$120M	\$118M	\$124M
Prior Year	\$82M	\$101M	\$83.4M	\$113M	\$105M	\$129M	\$178M	\$218M	\$197M	\$158M	\$121M	\$115M	\$105M
Percent Change from Prior Year	28%	-14%	18%	7%	-10%	-17%	-15%	-21%	-18%	-9%	0	2%	18%



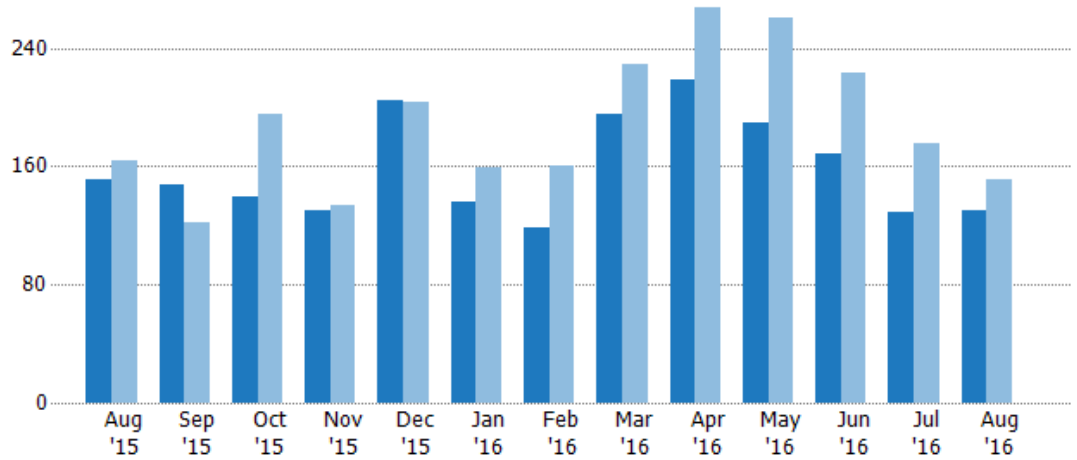
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Aug '16	130	-13.9%
Aug '15	151	-7.9%
Aug '14	164	1.8%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	151	148	140	130	205	136	119	195	219	190	168	129	130
Prior Year	164	122	195	134	204	159	160	229	267	260	223	176	151
Percent Change from Prior Year	-8%	21%	-28%	-3%	0	-14%	-26%	-15%	-18%	-27%	-25%	-27%	-14%

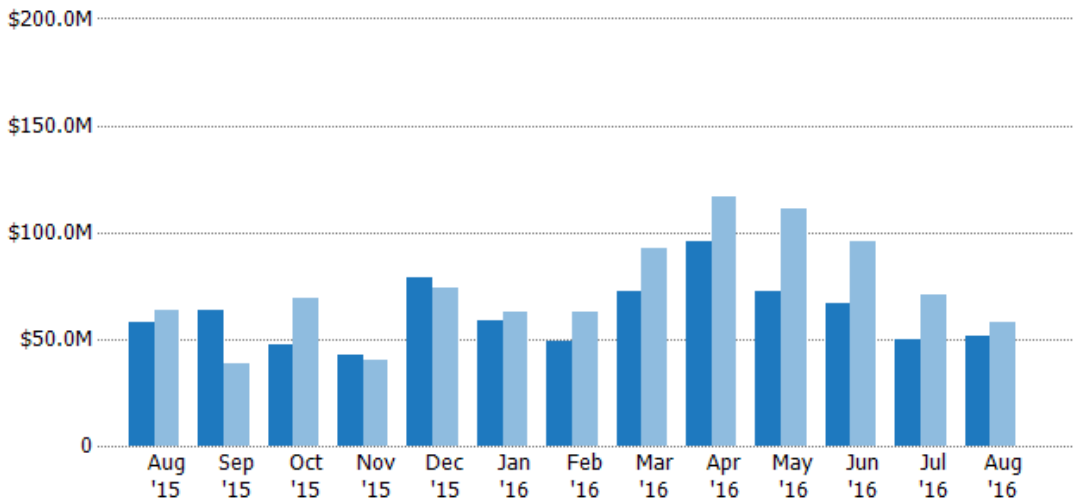
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Aug '16	\$51.2M	-11.5%
Aug '15	\$57.8M	-9.1%
Aug '14	\$63.6M	-23.6%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$57.8M	\$63.1M	\$47.1M	\$42.2M	\$79M	\$58.8M	\$49.1M	\$72.2M	\$95.6M	\$72.1M	\$66.7M	\$50M	\$51.2M
Prior Year	\$63.6M	\$38.4M	\$69.1M	\$39.9M	\$73.9M	\$62.8M	\$62.7M	\$92.4M	\$116M	\$111M	\$95.6M	\$70.5M	\$57.8M
Percent Change from Prior Year	-9%	64%	-32%	6%	7%	-6%	-22%	-22%	-18%	-35%	-30%	-29%	-11%



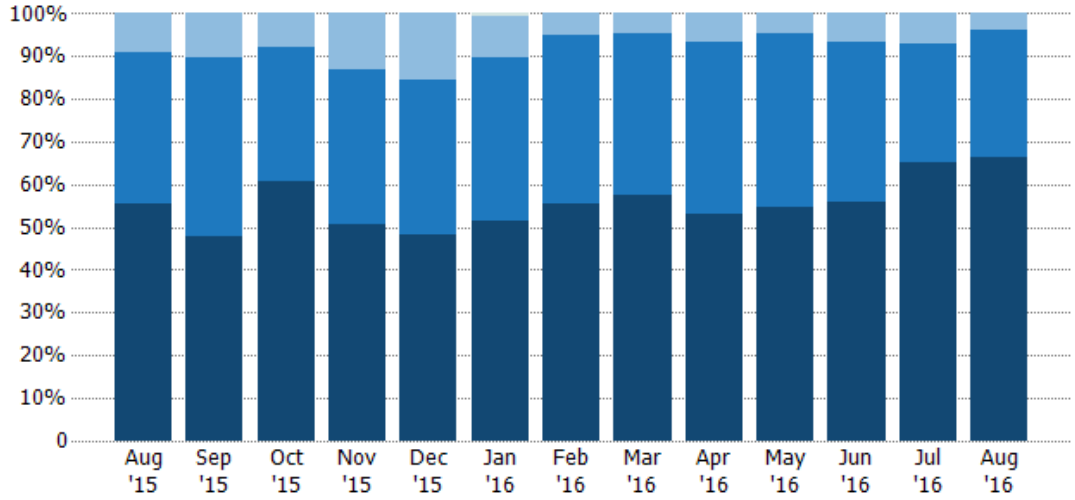


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

County: Collier County, Florida, Lee County, Florida

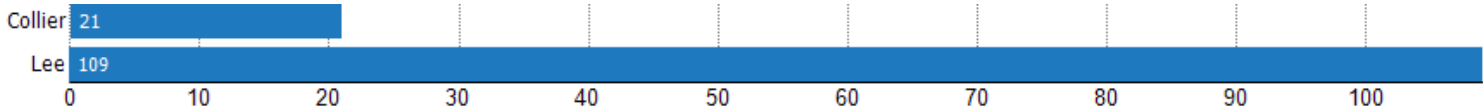


Property Type	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Lot/Land	-	-	-	-	-	1%	-	-	-	-	-	-	-
Multifamily/Multiplex	9%	10%	8%	13%	16%	10%	5%	5%	7%	5%	7%	7%	4%
Condo/Townhouse	35%	42%	31%	36%	36%	38%	39%	38%	40%	41%	38%	28%	30%
Single Family Residence	56%	48%	61%	51%	48%	51%	55%	57%	53%	55%	56%	65%	66%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida



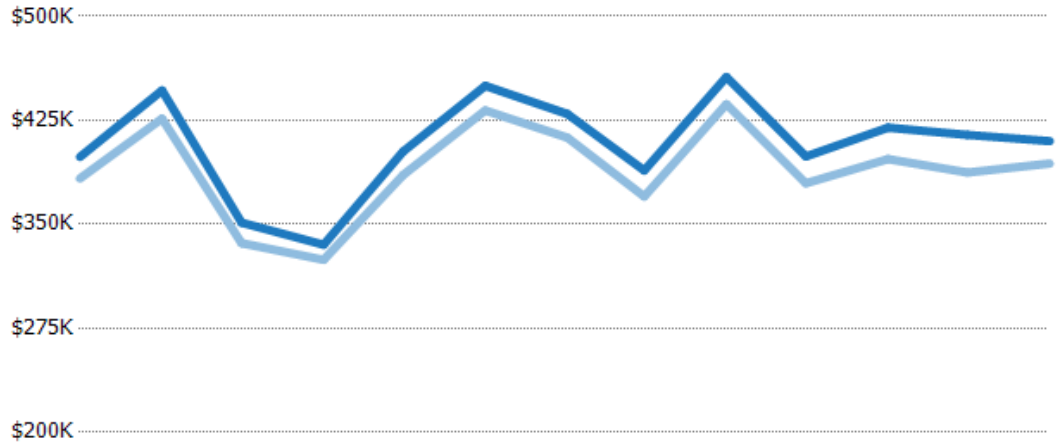


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



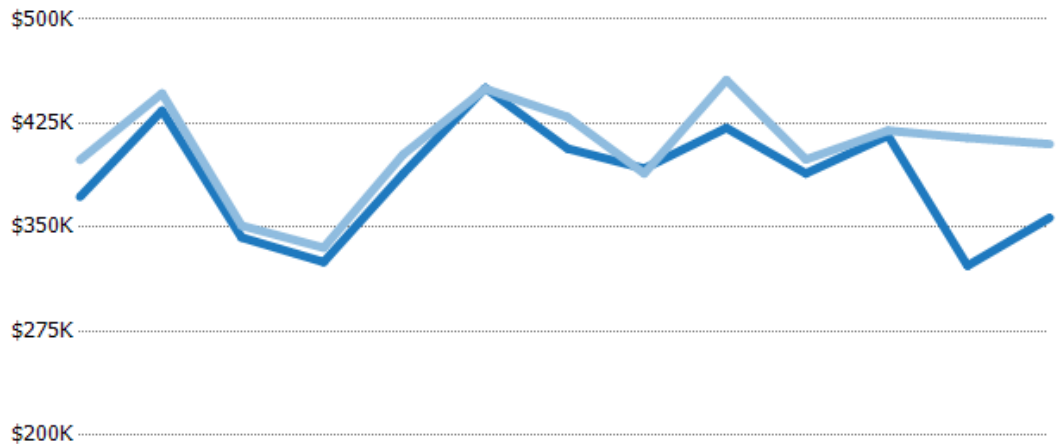
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg List Price	\$399K	\$447K	\$351K	\$335K	\$402K	\$450K	\$430K	\$389K	\$456K	\$399K	\$420K	\$414K	\$410K
Avg Sales Price	\$383K	\$426K	\$336K	\$324K	\$386K	\$432K	\$412K	\$370K	\$437K	\$380K	\$397K	\$387K	\$394K
Avg Sales Price as a % of Avg List Price	96%	95%	96%	97%	96%	96%	96%	95%	96%	95%	95%	93%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg Est Value	\$372K	\$434K	\$343K	\$325K	\$389K	\$450K	\$407K	\$392K	\$422K	\$389K	\$416K	\$322K	\$357K
Avg Sales Price	\$399K	\$447K	\$351K	\$335K	\$402K	\$450K	\$430K	\$389K	\$456K	\$399K	\$420K	\$414K	\$410K
Avg Sales Price as a % of Avg Est Value	107%	103%	102%	103%	104%	100%	106%	99%	108%	103%	101%	129%	115%





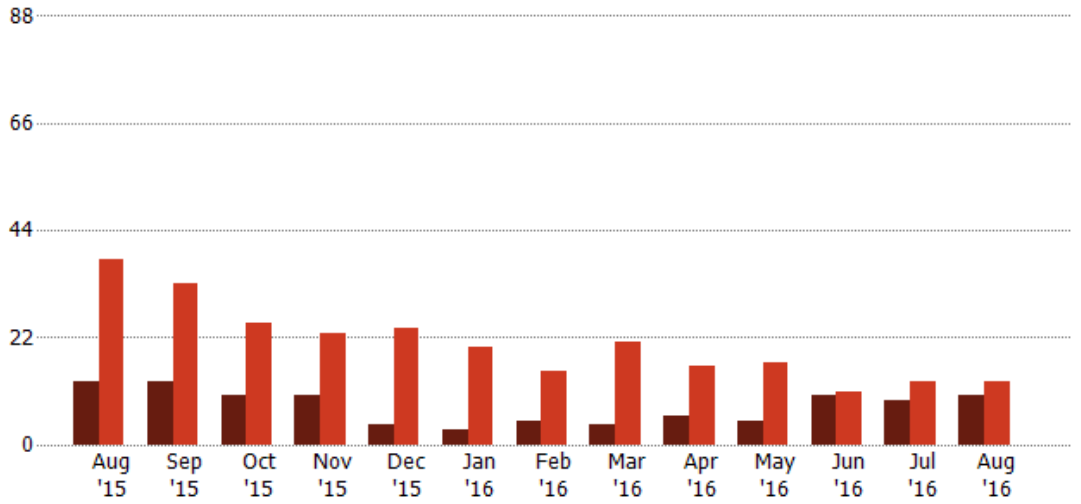
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Aug '16	10	-23.1%
Aug '15	13	-65.8%
Aug '14	38	110.5%

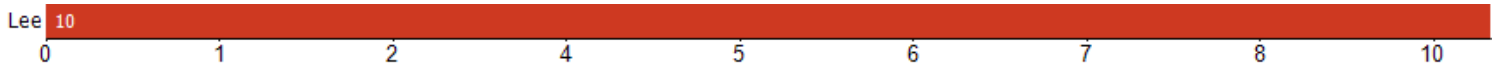


Current Year	13	13	10	10	4	3	5	4	6	5	10	9	10
Prior Year	38	33	25	23	24	20	15	21	16	17	11	13	13
Percent Change from Prior Year	-66%	-61%	-60%	-57%	-83%	-85%	-67%	-81%	-63%	-71%	-9%	-31%	-23%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: Collier County, Florida, Lee County, Florida





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 09/09/2016

Scheduled: Yes

Report Date Range: From 8/2015 To: 8/2016

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Collier County, Florida Lee County, Florida

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Average Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 8/2016 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

