



Bonita Springs-Estero
Association of REALTORS®

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Small enough to care that you do.

Market Overview Report

Covering Zip Codes: 34134, 34135, 33928

www.BonitaEsteroRealtors.com Phone: (239) 992-6771

Overall Market Statistics by Price

	# Pending						# Closed						Median Closed Price (000's)						Average DOM		
	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
Under \$300K	143	183	28%	1,364	1,427	5%	130	151	16%	1,453	1,356	-7%	201	220	9%	210	210	0%	59	79	34%
\$300K-\$500K	123	129	5%	967	964	0%	86	113	31%	961	961	0%	365	360	-1%	367	360	-2%	84	100	19%
\$500K-\$1M	59	67	14%	438	527	20%	48	59	23%	456	507	11%	575	584	1%	601	592	-2%	89	88	-1%
\$1M-\$2M	18	17	-6%	113	130	15%	14	26	86%	125	129	3%	1,230	1,238	1%	1,250	1,200	-4%	93	123	32%
\$2M and Over	7	8	14%	44	46	5%	2	7	250%	46	43	-7%	2,425	3,450	42%	2,713	3,117	15%	101	242	140%
All	350	404	15%	2,926	3,094	6%	280	356	27%	3,041	2,996	-1%	302	320	6%	300	303	1%	74	94	27%

Overall Market Statistics by Area

	# Pending						# Closed						Median Closed Price (000's)						Average DOM		
	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
34135	149	173	16%	1,265	1,396	10%	110	144	31%	1,311	1,354	3%	252	285	13%	260	270	4%	76	91	20%
33928	114	130	14%	1,001	988	-1%	102	124	22%	1,025	959	-6%	295	289	-2%	295	295	0%	65	81	25%
34134	87	101	16%	660	710	8%	68	88	29%	705	683	-3%	478	668	40%	460	505	10%	83	116	40%
All	350	404	15%	2,926	3,094	6%	280	356	27%	3,041	2,996	-1%	302	320	6%	300	303	1%	74	94	27%



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Single Family Market Statistics by Price

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	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
Under \$300K	55	67	22%	535	551	3%	53	55	4%	577	524	-9%	225	240	7%	235	235	0%	47	77	64%
\$300K-\$500K	88	89	1%	675	708	5%	61	81	33%	663	702	6%	375	380	1%	375	365	-3%	93	96	3%
\$500K-\$1M	41	46	12%	310	391	26%	35	41	17%	321	377	17%	526	565	7%	590	580	-2%	74	88	19%
\$1M-\$2M	12	10	-17%	82	91	11%	9	16	78%	94	92	-2%	1,298	1,251	-4%	1,275	1,203	-6%	119	128	8%
\$2M and Over	5	6	20%	32	35	9%	2	5	150%	35	33	-6%	2,425	5,180	114%	2,726	3,250	19%	101	185	83%
All	201	218	8%	1,634	1,776	9%	160	198	24%	1,690	1,728	2%	366	385	5%	358	360	0%	75	94	25%

Single Family Market Statistics by Area

	# Pending						# Closed						Median Closed Price (000's)						Average DOM		
	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
34135	89	101	13%	741	852	15%	62	88	42%	773	826	7%	385	355	-8%	330	330	0%	90	88	-2%
33928	67	76	13%	607	598	-1%	70	67	-4%	609	580	-5%	325	340	5%	340	345	1%	59	83	41%
34134	45	41	-9%	286	326	14%	28	43	54%	308	322	5%	688	820	19%	625	625	0%	84	125	49%
All	201	218	8%	1,634	1,776	9%	160	198	24%	1,690	1,728	2%	366	385	5%	358	360	0%	75	94	25%



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Condominium Market Statistics by Price

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	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
Under \$300K	88	116	32%	829	876	6%	77	96	25%	876	832	-5%	188	201	7%	195	193	-1%	67	81	21%
\$300K-\$500K	35	40	14%	292	256	-12%	25	32	28%	298	259	-13%	350	321	-8%	350	340	-3%	61	108	77%
\$500K-\$1M	18	21	17%	128	136	6%	13	18	38%	135	130	-4%	750	638	-15%	630	624	-1%	129	88	-32%
\$1M-\$2M	6	7	17%	31	39	26%	5	10	100%	31	37	19%	1,040	1,213	17%	1,175	1,200	2%	47	114	143%
\$2M and Over	2	2	0%	12	11	-8%	0	2	-	11	10	-9%	-	2,550	-	2,675	2,603	-3%	-	384	-
All	149	186	25%	1,292	1,318	2%	120	158	32%	1,351	1,268	-6%	230	245	7%	235	235	0%	72	93	29%

Condominium Market Statistics by Area

	# Pending						# Closed						Median Closed Price (000's)						Average DOM		
	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg	12 month ending 3/2016	12 month ending 3/2017	% Chg	Mar 2016	Mar 2017	% Chg
34135	60	72	20%	524	544	4%	48	56	17%	538	528	-2%	196	234	19%	211	215	2%	58	95	64%
33928	47	54	15%	394	390	-1%	32	57	78%	416	379	-9%	195	201	3%	219	210	-4%	78	80	3%
34134	42	60	43%	374	384	3%	40	45	13%	397	361	-9%	403	527	31%	402	408	2%	82	107	30%
All	149	186	25%	1,292	1,318	2%	120	158	32%	1,351	1,268	-6%	230	245	7%	235	235	0%	72	93	29%